



We are seeking an **ambitious Salesperson** to strengthen our UK team.

The Job....

- Winning Orders from existing and new customers
- Identification of new business opportunities and generation of new leads through research and market intelligence
- Nurturing and growing of existing accounts in accordance with the organisations ambitious plans for growth – Relationship development
- Participation in customer meetings and visits across UK, occasionally Europe
- Active involvement in key trade International Exhibitions
- Sourcing of product and negotiations with an International supplier base

Do you have....

- ? the ability to sell and build strong business relationships
- ? excellent communication skills – Internally and externally
- ? the capability to listen and understand the precise needs of the customer and then work with your colleagues to meet them
- ? a hunger for personal development through knowledge, training and experience
- ? a high level of numeracy and accuracy – a good attention to detail
- ? good IT Skills – a proficient use of all Microsoft products

Do you want to work for a company that has.....

- ✓ a bright, exciting and secure future
- ✓ direct supply relationships with the likes of Airbus, Boeing and Collins Aerospace
- ✓ a gold standard reputation for service and responsiveness
- ✓ a parent company that is quoted on the NASDAQ exchange and employs over 7000 people
- ✓ an excellent and high quality office environment
- ✓ flexible working arrangements
- ✓ a talented and highly motivated team already in place

UK RESIDENTS ONLY